

# How new launches fare

## Projects with at least 100 units

Month	Project Name	Locality	Total units	Units sold in first month of launch	Take-up in first month	Units sold as of Nov
July	Treasure Crest EC	OCR	504	398	79%	503
October	Forest Woods	OCR	519	364	70%	377
March	Cairnhill Nine	CCR	268	177	66%	220
July	Lake Grande	OCR	710	464	65%	543
March	The Wisteria	OCR	216	125	58%	159
March	Wandervale EC	OCR	534	292	55%	485
May	Gem Residences	RCR	578	312	54%	305
October	The Alps Residences	OCR	626	334	53%	353
April	Sturdee Residences	RCR	305	126	41%	195
April	The Visionaire EC	OCR	632	154	24%	289
May	Stars of Kovan	OCR	395	76	19%	179
July	Northwave EC	OCR	358	33	9%	69
April	Parc Life EC	OCR	628	51	8%	147
July	Victoria Park Villas (landed)	CCR	109	6	6%	19
May	Gramercy Park	CCR	174	3	2%	38*
<b>Average take-up rate</b>					<b>41%</b>	

\*Units sold as of October

Compiled by BT  
Source: URA