

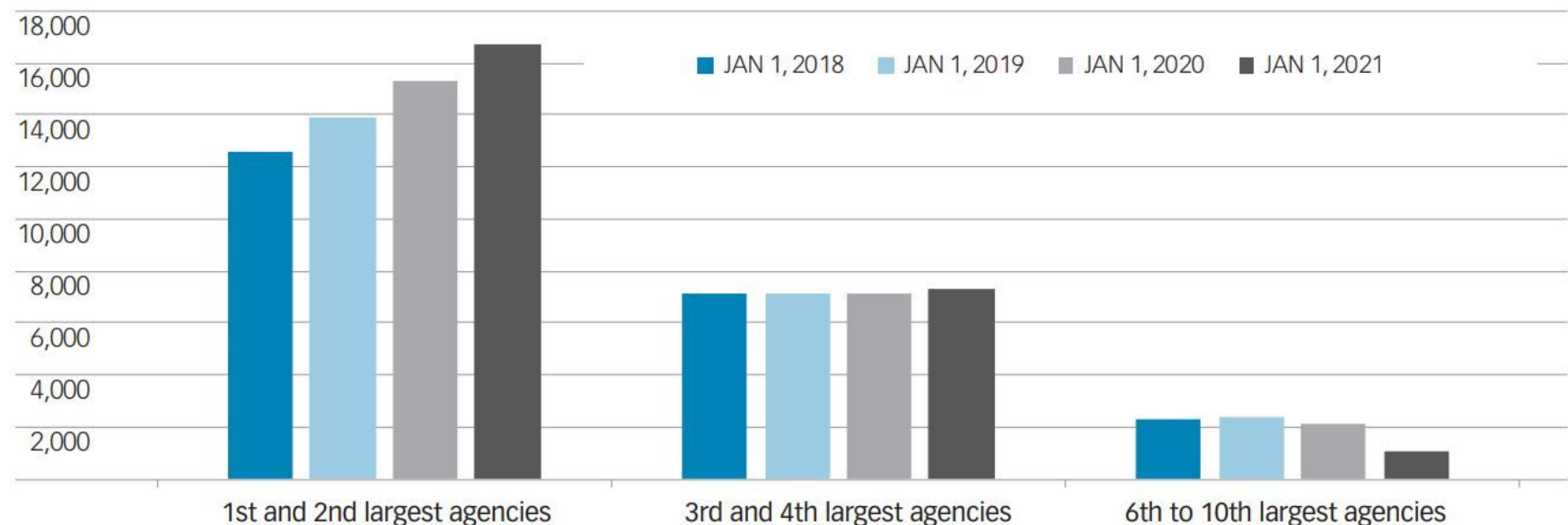
Joining forces

Number of salespersons at Singapore's biggest property agencies as at Jan 1 of each year

	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
PropNex Realty	3,919	4,438	5,151	5,357	5,506	5,560	6,684	7,400	8,324	8,918
ERA Realty Network	4,613	4,874	5,138	5,707	5,947	5,885	5,882	6,490	6,967	7,771
OrangeTee & Tie	2,362	2,414	1,978	1,850	2,348	2,343	3,898	4,056	4,218	4,122
Huttons Asia	2,162	2,623	3,199	3,179	2,852	2,919	3,207	3,067	2,945	3,210
SRI								591	854	1,004
KF Property Network	586	1,027	928	792	621	765	689	632	470	407
Savills Residential	869	895	766	738	700	732	543	672	729	
HSR International	1,971	1,707	1,372	1,056	578	478	377			
Global Alliance Property	493	557	644	466	666	709	457			
Edmund Tie & Company Property Network	1,982	2,048	1,934	1,835	1,387	1,152				
Dennis Wee Group	1,946	1,415	1,321	1,331	1,186	1,005				

Source: Council for Estate Agencies, Cushman & Wakefield, PhillipCapital, Frost & Sullivan

The top two agencies grew steadily while medium-sized firms' sales teams dwindled



Source: Council for Estate Agencies