

Defying gravity

Sales volume

MONTH	SALES VOLUME		LAUNCHES	
	EXCLUDING EC	INCLUDING EC	EXCLUDING EC	INCLUDING EC
Aug '19	1,123	1,168	1,015	1,015
Jan '20	620	640	598	598
Feb '20	976	1,315	933	1,429
March '20	660	904	578	1,126
April '20	277	293	640	640
May '20	487	510	615	615
June '20	998	1,031	597	597
July '20	1,080	1,142	869	869
Aug '20*	1,227	1,276	Pending	Pending
M-o-m % change	13.6%	11.7%	-	-
Y-o-y % change	9.3%	9.2%	-	-

*Flash estimate (URA Realis as of 8 Sept 2020).

Source: URA/OrangeTee & Tie Research & Consultancy

Top 10 best-selling projects in Aug (excluding ECs)

PROJECT	REGION	UNITS SOLD	LAUNCH DATE	MEDIAN LAUNCH PRICE (\$\$PSF)	MEDIAN PRICE (\$\$PSF) IN AUG	% PRICE CHNGE
1 Forett at Bukit Timah	RCR	212	Aug '20	-	\$1,933	-
2 Treasure at Tampines	OCR	107	March '19	\$1,335	\$1,364	2.2%
3 Parc Clematis	OCR	88	Aug '19	\$1,615	\$1,666	3.2%
4 The Garden Residences	OCR	65	June '18	\$1,665	\$1,576	-5.3%
5 The Woodleigh Residences	RCR	58	Nov '18	\$2,007	\$1,894	-5.6%
6 Whistler Grand	OCR	51	Nov '18	\$1,360	\$1,558	14.6%
7 Jadescape	RCR	49	Sept '18	\$1,667	\$1,783	7.0%
8 Daintree Residence	RCR	48	July '18	\$1,699	\$1,717	1.1%
9 The Florence Residences	OCR	46	March '19	\$1,434	\$1,559	8.7%
10 Affinity at Serangoon	OCR	35	June '18	\$1,590	\$1,596	0.4%

Source: PropNex Research, URA Realis as of 8 Sept, 2020