## Taking another shot at en bloc

DDODEDT

Jansen Mansions

PREVIOUS CYCLE LAUNCH			2021 LAUNCH*			% CHANGE
LAST LAUNCH	ASKING PRICE	LAND RATE PSF/PR	2021 LAUNCH	ASKING PRICE	LAND RATE PSF/PR	IN ASKING PRICE
Feb '19	S\$688m	S\$1,474	Sept '21	S\$650m	S\$1,443	-5.52%
Jan '19	S\$325m	S\$1,198	July '21	S\$365m**	S\$1,284	+12.3%
July '19	S\$536m	S\$1,738	Sept '21	S\$500m	S\$1622	-6.7%
March '18	S\$60m	S\$2,100	Aug '21	S\$55m	S\$1,790	-8.33%
Jan '18	S\$22m	S\$889	May '21	S\$23.8m	S\$1,060	+8.18%
July '18	S\$126m	S\$1,337	March '21	S\$115-118m	S\$1,140 - S\$1,170	-6.35% to -8.73%
	LAST LAUNCH Feb '19 Jan '19 July '19 March '18 Jan '18	LAST	LAST LAUNCH PRICE PSF/PR Feb '19 S\$688m S\$1,474  Jan '19 S\$325m S\$1,198  July '19 S\$536m S\$1,738  March '18 S\$60m S\$2,100  Jan '18 S\$22m S\$889	LAST LAUNCH         ASKING PRICE         LAND RATE PSF/PR         2021 LAUNCH           Feb '19         \$\$688m         \$\$1,474         Sept '21           Jan '19         \$\$325m         \$\$1,198         July '21           July '19         \$\$536m         \$\$1,738         Sept '21           March '18         \$\$60m         \$\$2,100         Aug '21           Jan '18         \$\$22m         \$\$889         May '21	LAST LAUNCH         ASKING PRICE         LAND RATE PSF/PR         2021 LAUNCH         ASKING PRICE           Feb '19         \$\$688m         \$\$1,474         Sept '21         \$\$650m           Jan '19         \$\$325m         \$\$1,198         July '21         \$\$365m**           July '19         \$\$536m         \$\$1,738         Sept '21         \$\$500m           March '18         \$\$60m         \$\$2,100         Aug '21         \$\$55m           Jan '18         \$\$22m         \$\$889         May '21         \$\$23.8m	LAST LAUNCH         ASKING PRICE         LAND RATE PSF/PR         2021 LAUNCH         ASKING PRICE         LAND RATE PSF/PR           Feb '19         \$\$688m         \$\$1,474         Sept '21         \$\$650m         \$\$1,443           Jan '19         \$\$325m         \$\$1,198         July '21         \$\$365m**         \$\$1,284           July '19         \$\$536m         \$\$1,738         Sept '21         \$\$500m         \$\$1622           March '18         \$\$60m         \$\$2,100         Aug '21         \$\$55m         \$\$1,790           Jan '18         \$\$22m         \$\$889         May '21         \$\$23.8m         \$\$1,060           July '18         \$\$1,26m         \$\$1,337         March '21         \$\$115-118m         \$\$1,140

S\$996

Feb '21

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S\$19.8m

S\$895

July '18

S\$22m

-10%

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<sup>\*</sup>As at Sept 24, 2021

<sup>\*\*</sup>Flynn Park was sold for S\$371 million in September 2021