

Growth moderating

Asia AUM (US\$ billion)

RANK	PRIVATE BANK	2014	Y-O-Y CHANGE 2013-2014 (%)
1	UBS Wealth Management	272.0	+10
2	Citi Private Bank	255.0	+7
3	Credit Suisse Private Banking	154.0	+18
4	HSBC Private Bank	112.0	+4
5	Deutsche Asset & Wealth Management	105.0	+14
6	J.P. Morgan Private Bank	90.0	+13
7	Julius Baer	78.7	+9
8	DBS Private Bank	73.2	+34
9	Morgan Stanley Private Wealth Management	70.0	+7
10	BNP Paribas Wealth Management	59.3	+17
11	Bank of Singapore	51.0	+11
12	Goldman Sachs Private Wealth Management	50.0	+11
13	Standard Chartered Private Bank	45.0	+11
14	Barclays	36.0	+6
15	LGT	22.3	+18
16	EFG	21.0	+8
17	ABN AMRO Private Banking	20.0	+5
18	Coutts	15.0	-5
19	J. Safra Sarasin	13.0	+5
20	RBC Wealth Management	13.0	+8
	Total	1,555.5	

Asia relationship manager headcount

RANK	PRIVATE BANK	2014	Y-O-Y CHANGE 2013-2014 (%)
1	UBS Wealth Management	1,186	+15
2	Credit Suisse Private Banking	490	+11
3	Citi Private Bank	450	0
4	HSBC Private Bank	450	0
5	Bank of Singapore	313	+3
6	Morgan Stanley Private Wealth Management	275	-11
7	Standard Chartered Private Bank	270	0
8	DBS Private Bank	267	+24
9	Julius Baer	260	+9
10	BNP Paribas Wealth Management	236	+11
11	Deutsche Asset & Wealth Management	200	0
12	J.P. Morgan Private Bank	180	+6
13	Barclays	130	0
14	Goldman Sachs Private Wealth Management	125	+4
15	EFG	125	+19
16	ABN AMRO Private Banking	140	+3
17	Coutts	115	+5
18	LGT	80	+36
19	Nomura Wealth Management	55	+12
20	RBC Wealth Management	52	+16
21	Pictet Wealth Management	50	+32
	Total	5,449	+7.2