

Deal failure rates

Between 1992 and 2016

TARGET COUNTRY	% OF FAILED DEALS
China	12.9
Australia	11.9
Singapore	9.2
Hong Kong	8.6
Malaysia	7.7
US	6.4
Canada	6.3
UK	4.8
Norway	4.8
Netherlands	4.7

Source: Intralinks/Cass Business School