

# Unsold units vs private new home sales

|                                      | CCR              | RCR              | OCR                            | OVERALL TOTAL      |
|--------------------------------------|------------------|------------------|--------------------------------|--------------------|
| Total unsold units as at end Q4 2020 | 7,695<br>(31.7%) | 9,399<br>(38.7%) | <b>7,202</b><br><b>(29.6%)</b> | 24,296<br>(100.0%) |
| 2020 private new home sales          | 1,260<br>(12.6%) | 4,241<br>(42.5%) | <b>4,481</b><br><b>(44.9%)</b> | 9,982<br>(100.0%)  |