

# Raising the bar

Changes to tax incentive schemes for family offices from April 18

|                                | SECTION 130                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | SECTION 13U                                                                                                                                                                                                                                                                                                                                                                                                                    |
|--------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Minimum AUM                    | <p><b>Currently:</b> No stipulated fund size.</p> <p><b>New:</b> S\$10m at point of application, to be increased to S\$20m within a 2-year grace period.</p>                                                                                                                                                                                                                                                                                                                                                                      | <p><b>No change:</b> S\$50m at point of application.</p>                                                                                                                                                                                                                                                                                                                                                                       |
| Investment professionals (IPs) | <p><b>Currently:</b> Fund can be managed or advised directly by a fund management company in Singapore.</p> <p><b>New:</b> Each family office must employ at least 2 IPs.</p>                                                                                                                                                                                                                                                                                                                                                     | <p><b>New:</b> Each family office must employ at least 3 IPs, with at least 1 being a non-family member.</p>                                                                                                                                                                                                                                                                                                                   |
| Business spending              | <p><b>Currently:</b> Fund needs to incur at least S\$200,000 in total business spending per financial year.</p> <p><b>New:</b> Fund will be subject to a tiered business spending framework. The original spending floor will remain for funds with AUM smaller than S\$50 million. In funds with AUM of between S\$50 million and S\$100 million, minimum total business spending will now be raised to S\$500,000. For funds with AUM above S\$100 million, minimum total business spending will be raised to S\$1 million.</p> | <p><b>Currently:</b> Fund needs to incur at least S\$200,000 in local business spending per financial year.</p> <p><b>New:</b> Fund will be subject to a tiered business spending framework. For funds with AUM smaller than S\$100 million, minimum local business spending will be raised to S\$500,000. For funds with AUM of S\$100 million and above, minimum local business spending will be raised to S\$1 million.</p> |
| Local investment               | <p><b>Examples</b> include equities listed on Singapore-licensed exchanges, qualifying debt securities, funds distributed by Singapore-licensed fund managers, or private-equity investments into non-listed Singapore-incorporated companies, such as start-ups.</p>                                                                                                                                                                                                                                                             | <p><b>New:</b> Fund managed by a family office must invest at least 10 per cent of its AUM or S\$10million, whichever is lower, in local investments at any one point in time.</p>                                                                                                                                                                                                                                             |