

Shoebox transactions (≤ 506 sq ft)

Jan-Aug 2020

| MONTH | NEW SALE (LAUNCHES) | | RESALE | |
|----------------|---------------------|------------------------|------------|------------------------|
| | UNITS SOLD | AVG UNIT PRICE (\$PSF) | UNITS SOLD | AVG UNIT PRICE (\$PSF) |
| Jan | 47 | \$2,135 | 29 | \$1,396 |
| Feb | 186 | \$2,318 | 27 | \$1,496 |
| Mar | 57 | \$1,752 | 35 | \$1,428 |
| Apr | 25 | \$1,824 | 21 | \$1,461 |
| May | 67 | \$1,750 | 14 | \$1,501 |
| Jun | 101 | \$1,851 | 22 | \$1,562 |
| Jul | 89 | \$1,919 | 72 | \$1,447 |
| Aug | 138 | \$1,960 | 52 | \$1,501 |
| First 8 months | 710 | \$2,003 | 272 | \$1,467 |