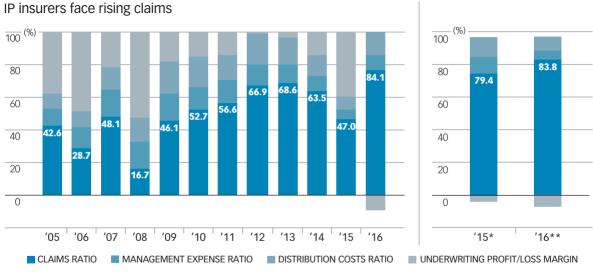
Industry's combined ratios



Note: 2008 ratios were distorted by a large reinsurance item in Income's filings, 2015 ratios were distorted by a large reinsurance item in AIA's filings and 2016 ratios include AXA, which started sales in May

*2015 ratios excluding AIA **2016 ratios excluding AIA and AXA